

ATTENTION DEALERS: PLEASE READ THIS BEFORE YOU CALL US.

Skid Steer Solutions is a business created to sell directly to end users. We design, build and resell attachments from our web site only. We handle distribution through agreements with shipping and distribution networks. This enables customers to click and buy attachments from their own homes without ever leaving their chairs.

We take the guess work out of buying by providing lots of close up images, video of the attachments being used in the real world and with descriptions not written by marketing people. Potential customers either understand our concept or they don't. If they understand this approach, they are customers for life because we make the buying experience enjoyable and never pressure them to buy. We make it so easy for them to buy without fear of receiving poorly designed or poorly built attachments. If they don't understand our approach, they buy from brick and mortar dealers.

With that said, we see dealers as competitors so please don't call us looking to buy our products at a discount with the intent to resell to our customers. Many customers find our products online and then call their dealers to see if they can get a better deal. The dealer finds our site and calls us expecting a discount just because they are a dealer for someone else. Unless your name is Skid Steer Solutions, you are not a dealer for us. We are the only dealer. We run on minimal margins and do not allow for discounts. If you see a similar item that can come close to our price, then the item is not that same as we use better materials and more of them. If one of our items is more expensive, then we have put more time, effort and material into the item.

We compete on value, not on price. We have been around since 1994 and have always had a long term approach to our business. We are not in business for the quick sell. If we sell it, we support it. It has to work and work well. With worldwide access to our products, we can not afford have warranties in Europe, Australia or South America if a product is defective, so we build them to last.

We are not against selling to dealers. We just work on a level playing field. If you are a dealer, please use the item list and the cart to calculate shipping. You will not receive a better price by calling us and we would prefer not to hear why we are making a big mistake by not selling our products to you at a discount. Dealers sell from buildings while we sell from the internet. Our businesses are similar. We just use a different means to bring the products to market. If you have already priced the product and shipping from the site and have some technical questions, then we welcome your call.